



Company Profile

Lanner Electronics

Lanner

Leader in Advanced Next-Gen
Network Edge Revolution

Quick Facts

Found in **1986** in Taipei, Taiwan; publicly listed in TAIEX (#6245) in 2003

Positioning

Leading provider of **Network Computing Appliances** for Tier 1 Enterprise Security companies and Telecom service providers

Financial Status

Solid, continuous growth in the past 10 years with CAGR around **11%**.
Approx. **\$450m** USD market capitalization*

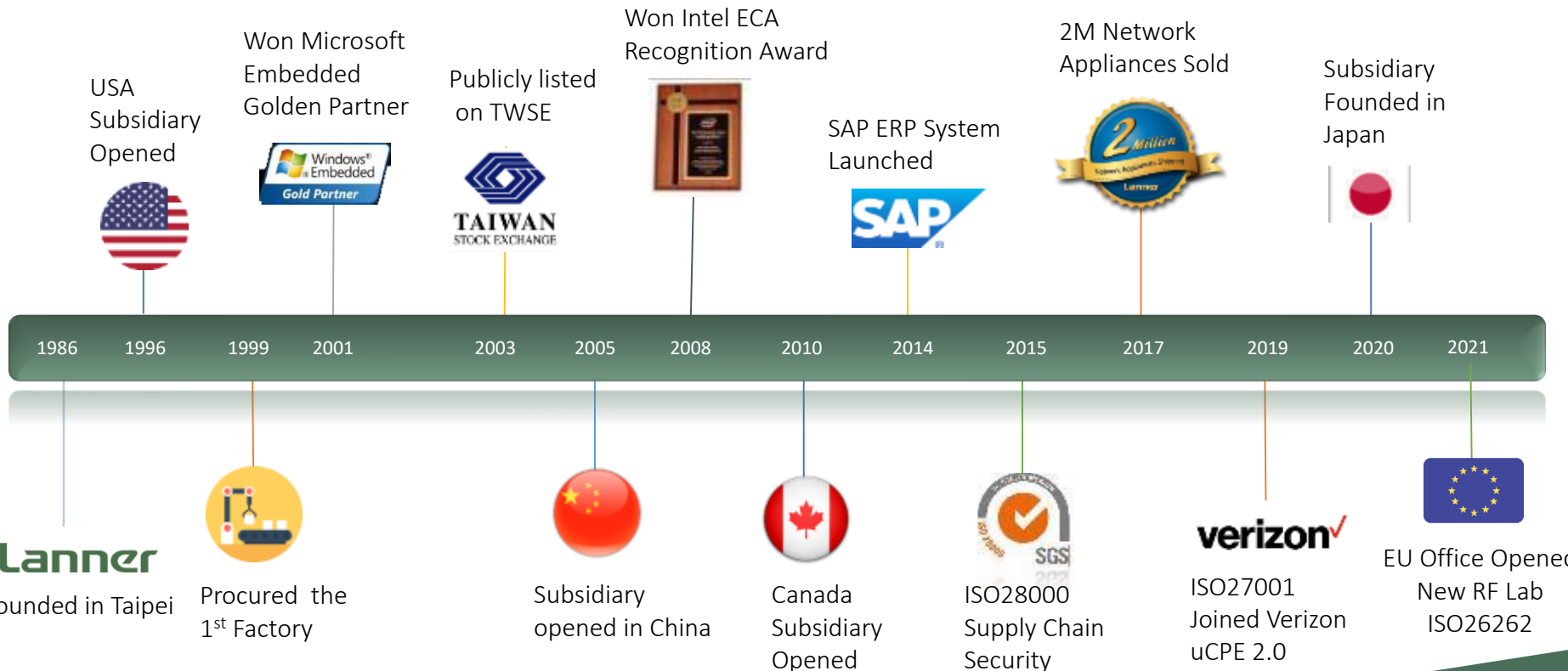
Business Model

35+ years of experience in providing full range of system-level **design manufacturing services** for high performance x86 rackmount/blade platform, rugged computers, NIC modules, and accelerators

Growth

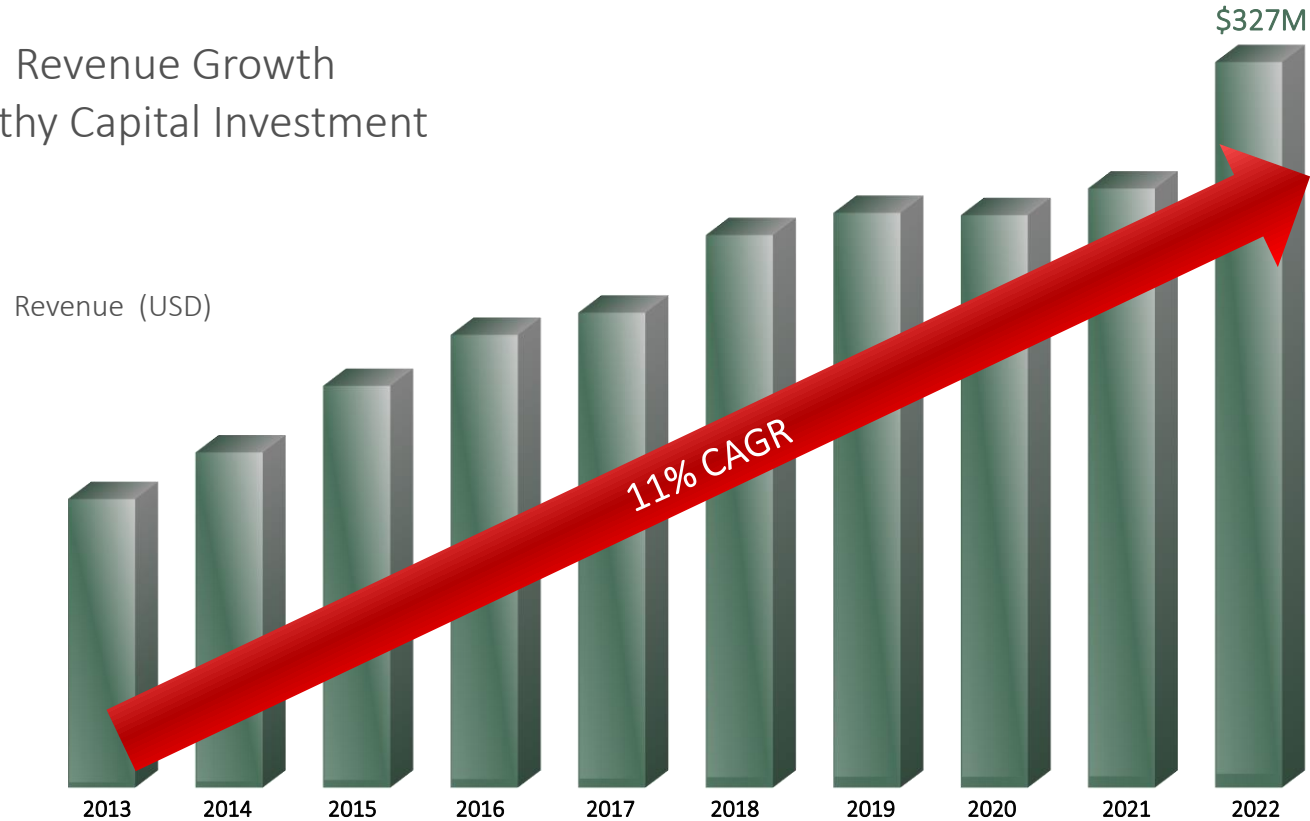
New growth engine from **uCPE/SD-WAN, 5G/MEC, Edge Computing** and **AIoT**

Milestones

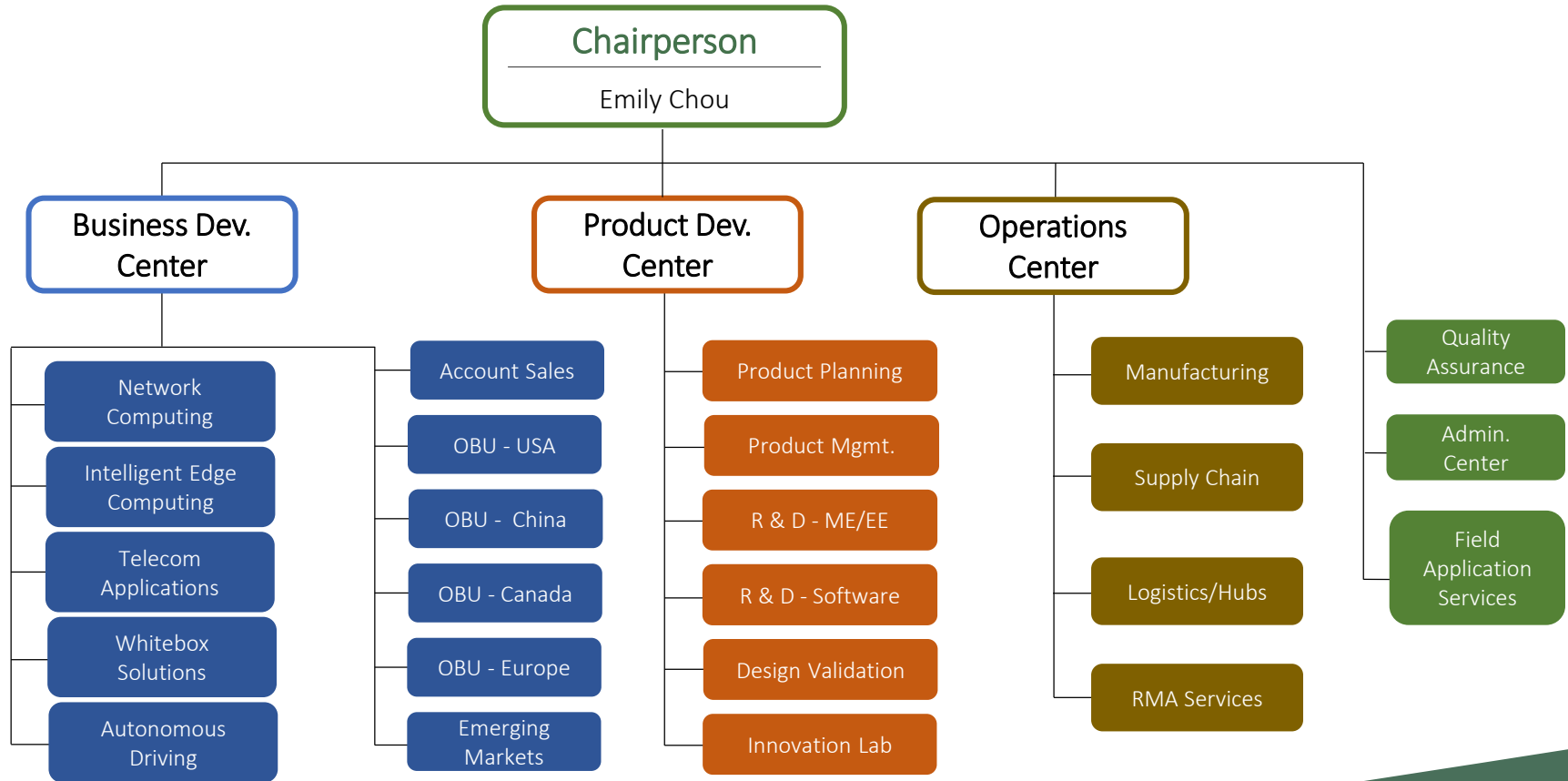


Financial Summary

- Solid Revenue Growth
- Healthy Capital Investment

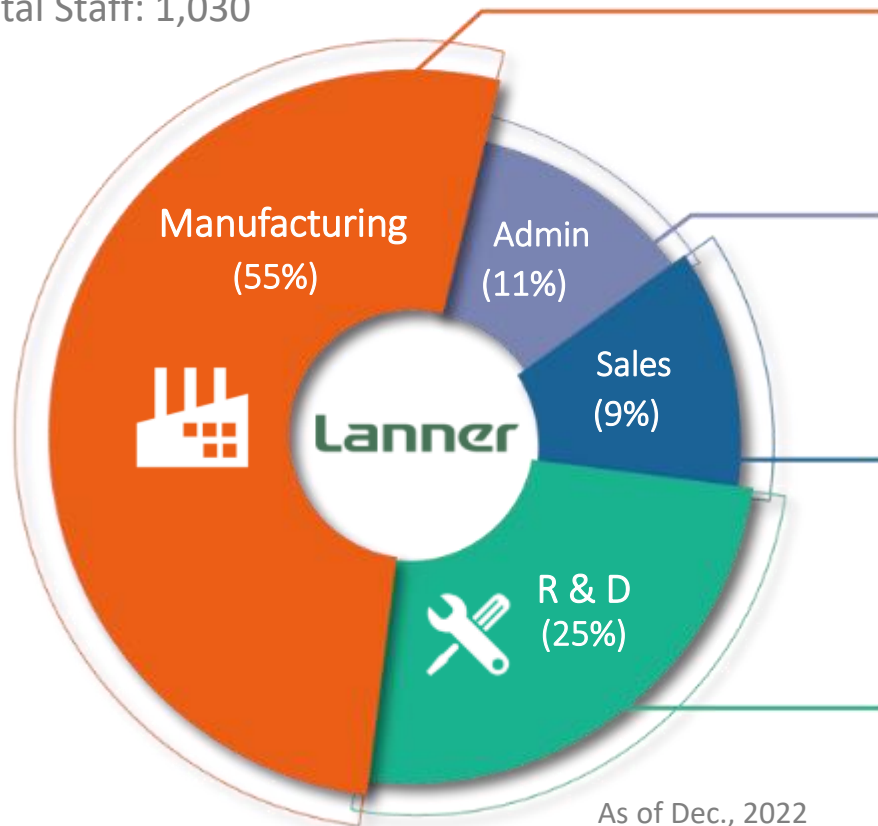


Organization Chart



Our Staffing & Manpower

Total Staff: 1,030



Manufacturing

Production / Supply Chain Management
Quality Assurance / Global Services & RMA

Administration

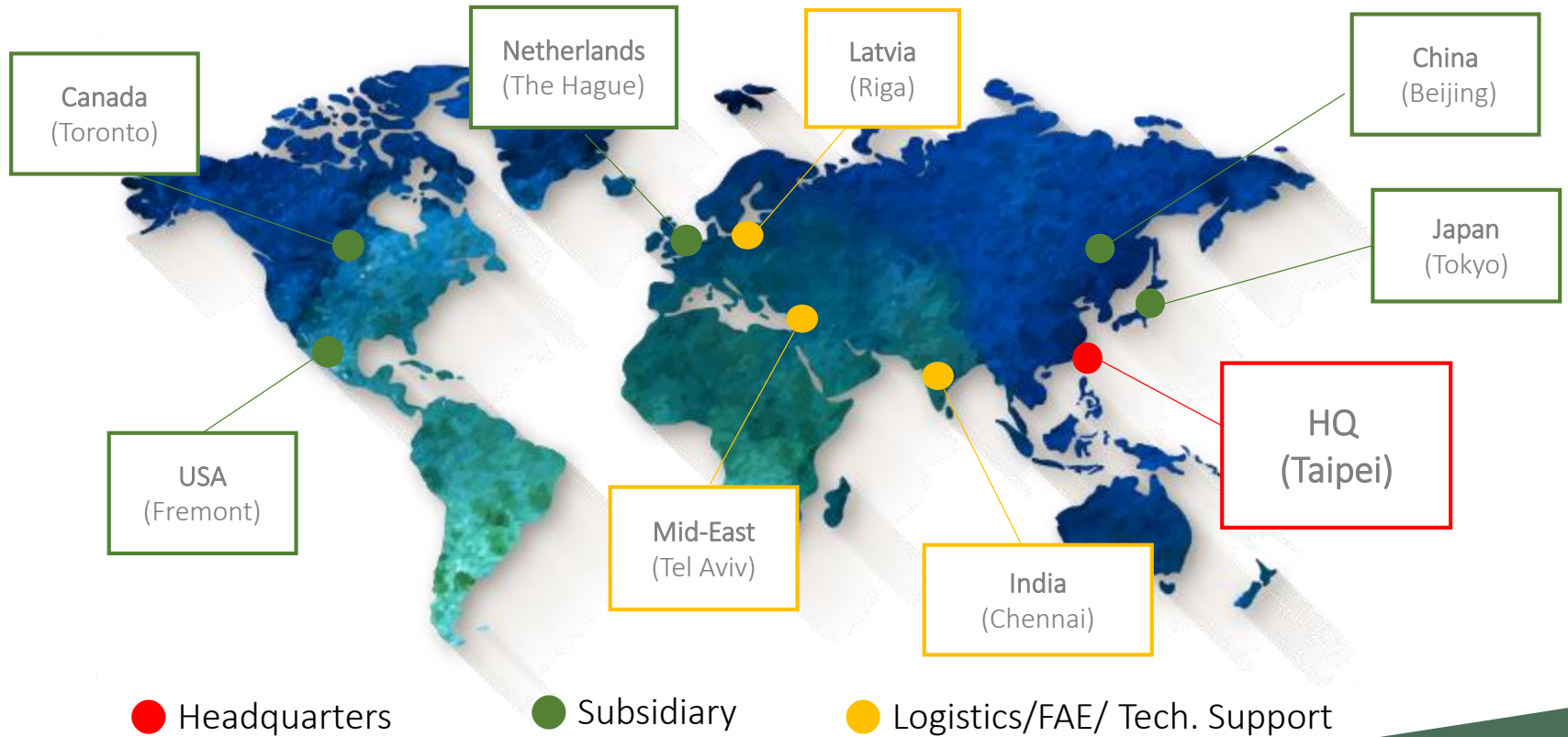
Finance / CSR / IR / IT
HR / Audit / Legal

Sales & Marketing

Account Sales / Channel Sales
Business Development / FAE

R & D* (55% if excluding. factory staff)

Product Planning / Project Management
Hardware / Software Engineering
Validation



Our Competitive Advantages

Lanner

INNOVATIVE TECHNOLOGIES



- Recognized Industry Leader
- Focus on High Performance Switching and Edge Compute
- Hyperscale computing options
- Key Certifications

SYMBIOTIC PARTNERSHIP



- **Your Vision.**
- **Our Hardware.**
- **Win-Win!**
- Strategic Cooperation
- Collaborative Roadmaps
- Management Mindshare

GLOBAL YET LOCAL



- Global Reach
- **Made in Taiwan. No Tariff Issues**
- Regional Hub Assembly and System Integration
- Fulfillment and RMA Service



- Standard Product for Fast Time to Market
- Ready to Ship, No MOQ
- Designed for Tier-1 Targeted Areas e.g. SD-WAN

- Over 35+ years ODM experience with long-term relationships / partnerships
- Scalable, high-mix, low volume manufacturing capability
- Flexible, wide range design consideration per customer-specific needs
- Global service coverage



Telecom/Data Center Appliances



Modular Hyper-converged Appliances

Network Computing Appliances

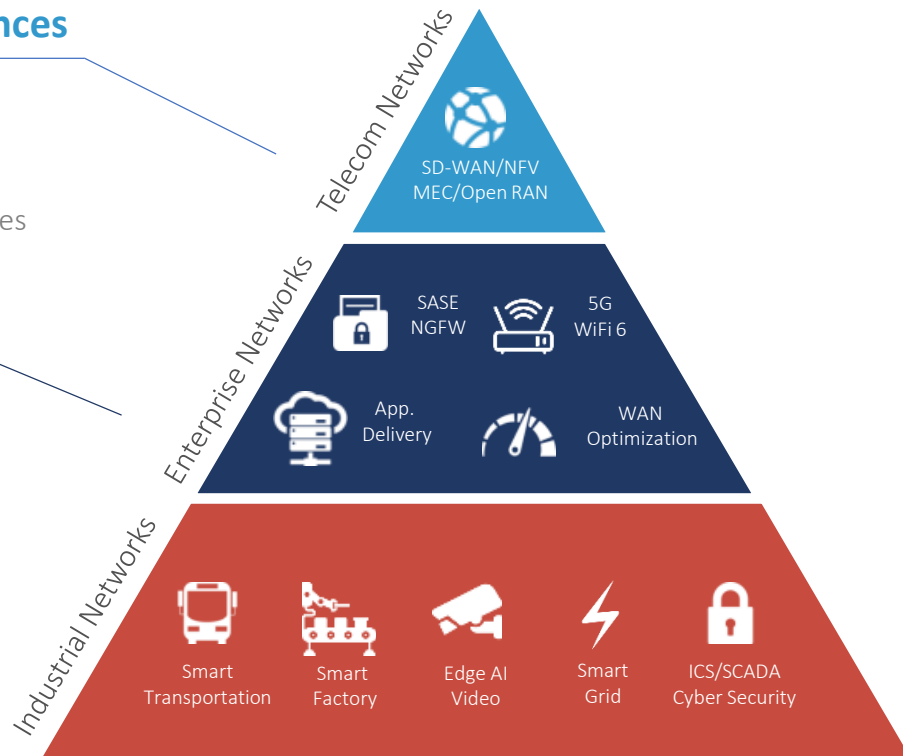


Desktop, 1U and 2U Network Appliances

Intelligent Edge Appliances



Rugged Edge AI and Computing Platform



Lanner

Thank You

contact@lannerinc.com

www.lannerinc.com

Copyright © 2020 Lanner. All Rights Reserved.

All product specifications are subject to change without notice.